CSP #3231-24 Cellular Distributed Antenna System Project (2)

	Indicates Recommended Vendor for Award to the Board of Trustees																
Recommended for Award	ABLe Communications	BEARCOM OPERATING LLC	Bolton Install Pros	Cablelytics, LLC	CMS Wireless	DAC Inc. (Digital Air Control, Inc)	Delcom Group	Diamond Communications	Electra Link, Inc.	PWR Wireless, LLC	RFE Communications (RFEConnect LLC)	RSRF & Waveform.com (Staircase 3 Inc)	Sema Wireless Services, LLC	Shared Access (Shared Access USA LLC)	Superior Fiber & Data Services, Inc	Telnet, Inc	Wytec International, Inc.
Total Points:	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Points Received	62.03	65.3	68.73	58.32	88.48	68.33	64.74	56.84	74.92	86.33	71.38	66.12	26.33	22	63.02	67.94	83.01
Purchase Price - 50 Points	26.03	15.62	23.93	17.09	44.12	27.1	20.16	11.18	33.59	50	46.9	26.1	0	0	17.47	32.94	37.35
(explanation)							Quoted total does not include roof penetrations and will be an additional charge.				Pricing for total (68) campuses with Nextivity solution quoted 66 schools		*solution does not meet bid criteria	*solution does not meet bid criteria			
Reputation of the vendor and vendor's goods or services - 13 Points	0.00	12.68	7.80	4.23	7.36	4.23	7.58	8.66	4.33	4.33	7.48	3.02	4.33	0.00	8.55	0.00	8.66
Scores (see reference tab for reference responses)	three references provided - no responses	three good references	two out of three good references. one reference did not respond	one good reference - two references did not respond	two out of three references responded - both had good comments	one out of three references responded	two out of three references responded	two out of three references responded - third reference email was undeliverable	one out of three references responded - no comments provided	one out of three references responded - no comments provided	two out of three references responded - both had positive comments	one out of three references responded - comments stated some error but resolved	one out of three references responded - no comments provided	no references responded	two out of three references responded - both had positive comments	no references responded	two out of three references responded - both had positive comments
Quality of the vendor's goods or services - 15 Points	15	15	15	15	15	15	15	15	15	10	5	15	0	0	15	15	15
(explanation)	ABLe estimates approximately 8-9 months for project completion from the time a purchase order is received, which includes material procurement and staff mobilization/coordinating.	Equipment can usually be received in an estimated 4-6 weeks. Installation would vary depending on the size of the campus and the complexity of the solution needed to provide the required cellular coverage.	After the PO, we can start working on the project in January and have all the schools installed by June	Manufacturer Delivery - approximately 2 to 6 weeks BDA Design - 1 week Permit Applications/Approval - 4 to 6 weeks depending on jurisdiction approval BDA Equipment Staging - 1 week BDA Installation - 1 week Final Testing / Punchlist tems (Correction & completion) / Closeout - 1 week	3-4 weeks depending on size of school	DAC has provided a statement of work that includes the phases of the project for a successful project and are aware of the desired completion of August 1, 2025	Based on our experience and industry benchmarks, we estimate that the installation process, including delivery, will read approximately 360 working days. However, the timeline can be compressed if work occurs simultaneously at multible sites.	The length of time required will depend on the size of the structure and lead time. It will take anywhere from three to nine weeks.	Our initial calculation for the installation is approximately 12 months, based on the best-value approach.	Proposal accounts for only 50% coverage. 100% coverage would increase costs.	Proposal does not include pricing for 3 schools.	Our team confirms we can complete full delivery and installation across all 68 USD campuses by the District's August 1 205 deadline	, solution does not meet bid criteria		A project of this size will require a large workforce and project management effort. SP is able to support one of the three zones with a 30-42 month timeline. If the district wishes to award the entire 88 campus project to SFD, we will off necessity work with business partners to provide additional skilled labor and management to deliver the project in approximately	Each proposed site can be completed within 30 days. We plan to manage up multiple sites situation and the complete situation and	
Vendor's proposed personnel - 10 Points	10	10	10	10	10	10	10	10 10 10 10 10 10 10 10 10 10 10 10 10 1	арргоасп. 10	10	0	2025 deadline 10	10	10	60 months.	10	10
(explanation)	Our team consists of factory- trained, FCC-certified technicians located within 150 miles of the job site. This proximity allows for quick response times, ensuring that we can efficiently address any installation needs, conduct inspections, and make adjustments as required.	Manager with 6 years of management	Our project managers are Chris Hatton and Justin Magyar. Our current in house teams of tead Rf Standard Standar	Daniel Mullings-Director of Operations; Courtney Baxter-Project Manager; Dadrian Carrington- Solutions Consultant Johnny Solache-Technical Project Manager; Miguel Solivan- Field Project Manager; John Duckworth, PE-Engineer Cosper Lee Tullos Jr. – Master Electrician	CMS teams have installed hundreds of DAS and cellular booster systems. We are currently working to must be compared to the most of the compared to the military to install booster systems. We have the certifications and experience to fully manage the entire project from start to finish. We have the ability to dedicate multiple crews to the project to ensure no delays arise	We have a good reputation for working within the challenging environment of a school system along with modified schedules for completing work when it is optimal for the school system. Cody Smith, Project Manager Robert Adams Lr. Application Engineer Cory Martin, Business Development Manager, Digital Solutions Robert Adams Sr., Operations Manager	All personnel has quality DAS experience	Intenna Systems has a vast experience with small and last scale DAS deployments in the education vertical. Fir. McCarthy, Interna Business Development & Acc. Victoria State (1997) (199	over 75 years of combined experience in the DAS field. Our personnel have worked with major carriers, CBMs, and as DAS integrators. We have in-house certifications for all carriers and OEMs, ilbwave, and licenses including GROL.	All personnel has quality DAS experience	Did not include proposed personnel	At RSRF we have a deep bench of engineers, constructions managers, project managers and operational leaders. List and experience included in proposal packet	for these 3 leaders. Hilmi Turan	All personnel has quality DAS experience	SFD has FCC licensed personnel on staff with may years of experience in Cell and PS DAS installations. Tom Washburn - PM Dan Rowe - Designer Raul Flores - crew lead Jose Gonzales - crew lead	All personnel has quality DAS experience	
Vendor's past relationship with the district - 0 Points																	
(explanation) 2pointst good past relationship, 1 point vendor but no business or nonfavorable , 0 no relationship																	
Vendor's Safety Record- 2 Points	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2		2
(explanation)	OSHA 300 Injury information. No other safety issues recorded. 120 Field employees and 40 PM/Office employees 2023 1 Injury – (21 Days missed) 2022 0 Injuries 2021 1 Injury – (1 Day missed) 2020 1 Injury – (0 Days missed) 2019 2 Injuries - (1 Day transferred), (10 Days missed)											We're proud to say that we have had only two very miner incidents in the previous 5 years:11/7/2020 - A warehous lead experienced lower back pain from repetitive lifting that recio-led with rest. 7/8/2020 - During as site visit to New York City, an RF Systems Engineer experienced a minor vehicle accident. The engineer sustained non-serious injuries and made a complete recovery within one week. No project timelines were the	k d 3				
Impact of district's compliance with laws and rules relating to Historically Underutilized Businesses - 0 Points	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total long-term cost to the district - 0 Points	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal place of business or number of employees in the State - 0 Points	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other relevant factors specifically listed in this proposal -10 points	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
*Deviations to LISD's Terms and Conditions 5pts.		5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
1295 & Insurance - 5pts	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5